

## LANGUAGE

### Lesson 6.1 Vocabulary

BECV Part 4/BULATS

#### 1 Choose the correct option a, b, c or d.

Fashion is big business, and some clothing companies have been accused <sup>1</sup> ..... not being as <sup>2</sup> ..... as they could be. There have been several scandals where workers are working in very <sup>3</sup> ..... and even dangerous conditions for extremely low <sup>4</sup> ..... Consumers like to buy inexpensive fashionable clothes, but increasingly they are more aware <sup>5</sup> ..... where their clothes are made and are concerned about the working conditions of the people who made them. Branding something as <sup>6</sup> ..... is one way to show the consumer that a product is made by workers who get a decent salary and work in a good environment. In order to ensure that all goods are ethically <sup>7</sup> ..... , consumers need to <sup>8</sup> ..... responsibility for their choice of clothing. If you look <sup>9</sup> ..... the whole fashion industry today, it is a lot better than it was, but there are still companies that put the welfare of their staff after profit. However, if people continue to organise campaigns <sup>10</sup> ..... these organisations, it may be possible to finally eliminate them.

- |    |           |              |              |           |
|----|-----------|--------------|--------------|-----------|
| 1  | a for     | b of         | c against    | d on      |
| 2  | a tough   | b moral      | c healthy    | d ethical |
| 3  | a weak    | b low        | c tough      | d fair    |
| 4  | a fee     | b salary     | c money      | d pay     |
| 5  | a at      | b of         | c for        | d on      |
| 6  | a moral   | b trade fair | c fair trade | d honest  |
| 7  | a accused | b traded     | c sourced    | d found   |
| 8  | a take    | b hold       | c make       | d find    |
| 9  | a for     | b through    | c along      | d across  |
| 10 | a against | b beside     | c across     | d over    |

/10

### Lesson 6.2 Grammar

2 Complete the second sentence using the third conditional so that it has a similar meaning to the first sentence.

1 We lost market share because we didn't invest in new technology.  
We ..... market share ..... in new technology.

2 We won that contract so we didn't have to sell the company.  
The company ..... that contract.

3 All the products were recalled, so the outcome was a disaster.  
The outcome ..... a disaster .....

4 Building a new factory was very expensive so we couldn't invest in R & D.  
..... the factory ..... more money to invest in R&D.

5 I think I only got the job because I worked on that big project in West Africa last year.  
I ..... the job ..... on that big project in West Africa last year.

6 We didn't invest in a new system which might save us money.  
..... money if ..... in a new system?

7 Our approach wasn't very ethical so the brand wasn't very successful.  
Our brand ..... more successful ..... ethical.

8 We only chose that supplier because they had such a small carbon footprint.  
We ..... that supplier ..... such a small carbon footprint.

9 Did you know the company was so unethical when you agreed to work for them?  
Would ..... for the company if ..... it was so unethical?

10 We didn't increase sales because we didn't use fair trade materials.  
We ..... sales ..... fair trade materials.

/10

# B2 Business Partner

## Lesson 6.3 Functional language

PTE Part H Response selection

3 [BP\_B2\_Test\_06\_001.mp3] Listen to the speaker and choose the correct answer a, b or c.

- 1 a    b    c
- 2 a    b    c
- 3 a    b    c
- 4 a    b    c
- 5 a    b    c

/5

## Lesson 6.4 Functional language

PTE Part B Sentence completion

4 Complete the sentences with ONE word in each gap.

- 1 We specialise ..... providing support to new businesses.
- 2 The final price will depend ..... the system you choose.
- 3 This system is the perfect ..... for your company. It will solve all your problems.
- 4 On the costs ....., I'm sure we can come to some agreement.
- 5 ..... does that sound to you? Do you like the idea?

/5

## Lesson 6.5 Functional language

BECV Part 5 Error correction

5 Some lines have an extra word and some lines are correct. If the line is correct, write CORRECT. If there is an extra word, write the word.

### Company News

1 We are happy to announce that Richard Mendips  
2 has just been appointed to the new General  
3 Manager. He has been worked in the industry for  
4 15 years and has won several of awards for ethical  
5 business practice. He is introducing to a  
6 competition for staff to suggest ways to improve  
7 our carbon footprint and put forward with any other  
8 ideas which could make the business any more  
9 ethical. Staff whose ideas are going implemented  
10 will receive financial or holiday bonuses. Further  
details will appear in next week's newsletter.

- |         |          |
|---------|----------|
| 1 ..... | 6 .....  |
| 2 ..... | 7 .....  |
| 3 ..... | 8 .....  |
| 4 ..... | 9 .....  |
| 5 ..... | 10 ..... |

/5

## SKILLS

### Short listening

BECV

6 [BP\_B2\_Test\_06\_002.mp3] You will hear a telephone conversation. For each question, write one or two words or a number.

#### Complaints

Product: Coconut <sup>1</sup> .....  
 Problem: Customer has <sup>2</sup> ..... on her skin  
 complained the product contains  
 non-organic <sup>3</sup> .....  
 Action: Explained they protect the product against  
<sup>4</sup> ..... so that it lasts longer.  
 Advised customer the amount used is  
<sup>5</sup> ..... permitted.  
 Customer offered a <sup>6</sup> .....  
 Problem: Customer saw damaging  
<sup>7</sup> ..... about the factory we use.  
 Action: Will inform <sup>8</sup> ..... to set up  
 immediate investigation.

/8

### Long listening

BECV Part 2 Matching

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#### Section 1

[BP\_B2\_Test\_06\_003.mp3] You will hear five people talking about aspects of their jobs. Decide what each speaker is talking about. Write A–H. Do not use any letter more than once.

- |         |                           |
|---------|---------------------------|
| 1 ..... | A leaving a company       |
| 2 ..... | B attending an interview  |
| 3 ..... | C changing procedures     |
| 4 ..... | D learning new skills     |
| 5 ..... | E being promoted          |
|         | F receiving a bonus       |
|         | G being a manager         |
|         | H suggesting improvements |

#### Section 2

[BP\_B2\_Test\_06\_004.mp3] You will hear five people talking about aspects of their jobs. Decide what each speaker is doing. Write A–H. Do not use any letter more than once.

- |         |                             |
|---------|-----------------------------|
| 1 ..... | A giving reasons            |
| 2 ..... | B requesting an explanation |
| 3 ..... | C asking for promotion      |
| 4 ..... | D inviting questions        |
| 5 ..... | E giving feedback           |
|         | F making a suggestion       |
|         | G voicing concerns          |
|         | H requesting training       |

/10

## Writing

**8 You work for a large manufacturing company that is planning to use fair trade suppliers only in the future. You are responsible for writing the regular staff newsletter.**

- news of the decision.
- current actions as a result.
- any future plans.

and any other points which you think are important.

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